

August 1, 2009

2009-10 Tree Top Field Program – APPLE

ADVANCES

Variable advances will be paid every one to three weeks. The balance of the value of the fruit will be paid following the close of Tree Top's fiscal year end.

FRUIT RECEIVING

Fruit Receiving Hours: Fruit will be received only during scheduled hours. All fruit must be inspected by an authorized Tree top inspector to meet federally-mandated HACCP (Hazard Analysis Critical Control Point) inspection requirements. Please call your Field Service's Office to confirm receiving hours.

Variety Identification: Fruit delivered in bin loads must be identified by variety. Bulk loads must note the breakdown of fruit variety per load delivered. Identification of fruit by variety aids in blending apples by acid levels at the time of processing, resulting in greater processing efficiency.

FRUIT CATEGORIES

Juice Categories:

Juice: All apples varieties that meet juice grade requirements.

Hi-Acid Juice: Granny Smith, Newtown, Braeburn, Pink Lady, and Winesap which meet the minimum acid level. Mixed bulk loads containing high-acid apples *must be prearranged*.

Juice Grade Requirements:

- Free of major defects (worms, decay, and large cuts)
- Free from grounders and windfalls

Peeler Categories:

Tree Top will receive the following varieties as peelers, depending on its sales contracts for finished product and availability of sufficient volumes for production runs. Members must call Tree Top prior to picking and/or delivering these varieties to verify they can be used as peelers.

Golden Peelers: Golden Delicious which meet peeler grade requirements.

Granny Smith Peelers: Granny Smiths which meet peeler grade requirements.

Other Peelers: Fuji's, Galas, Jonagolds, and Romes (white internal color) which meet peeler grade requirements.

Peeler Grade Requirements:

- Fruit Size: At least 2-1/2 inches, but less than 3-3/4 inches
 - Loads from 5% to 10% undersize or oversize will be downgraded for percent undersized/oversized.
 - Loads greater than 10% undersize/oversized will be received as juice fruit.
- Free from grounders and windfalls
- Free from stickers
- Free of major defects (decay, free from Codling Moth damage, bitter pit, hail, bruising, misshape, cuts, and water core)

2009-10 Tree Top Field Program – Apple (continued)

ORCHARD RUN

- A. Payment Options (Paid every one to three weeks)
 - 1. Accept current advance as established by Tree Top and participate in the pool, or
 - 2. Accept cash price as established by Tree Top at time of delivery.
- B. All Orchard-Run fruit must be scheduled for delivery with the Field Services Department. Please call your Field Representative or:
 - 1. Roxie Asher, Northern Field 1-800-548-4246 or (509) 782-6808
 - 2. Dan Hankinson, Southern Field 1-800-548-4691 or (509) 698-1462

HAULING

- Furnished by Tree Top from warehouse site or approved orchard site.
- All fruit must be scheduled with Tree Top prior to delivery to its Plants.
- Straddle trailer service will not be provided by Tree Top.

2009-10 Tree Top Field Program – PEAR

ADVANCES

Variable advances will be paid every one to three weeks. The balance of the value of the fruit will be paid following the close of Tree Top's fiscal year end.

FRUIT CATEGORIES

Juice Pear Varieties: All pear varieties that meet juice grade requirements.

Juice Grade Requirements:

- Free of major defects
- Free from grounders and windfalls

ORCHARD RUN

- A. Payment Options (Paid every one to three weeks)
 - 1. Accept current advance as established by Tree Top and participate in the pool, or
 - 2. Accept cash price as established by Tree Top at time of delivery.
- B. All Orchard-Run fruit must be scheduled for delivery with the Field Services Department. Please call your Field Representative or:
 - 1. Roxie Asher, Northern Field 1-800-548-4246 or (509) 782-6808
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HAULING

- Furnished by Tree Top from warehouse site or approved orchard site.
- All fruit must be scheduled with Tree Top prior to delivery to its Plants.
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